

# GVA

An **APLEONA** company

65 Gresham Street  
London  
EC2V 7NQ

T: +44 (0)20 7911 2468  
F: +44 (0)20 7911 2560



## Greater Norwich: Town Centres & Retail Study

October 2017

Volume 3: Quantitative Need Tables



An **APLEONA** company

Appendix I  
Comparison  
goods need  
tables

## Greater Norwich Town Centres and Retail Study 2017 Comparison Need Assessment

Greater Norwich zones														
-----------------------	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Table 1  
Survey Area Population Forecasts

	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9	Zone 10	Zone 11	Zone 12	Zone 13	Zone 14	Zone 15	Total
2017	82,944	61,042	43,860	49,218	40,319	47,738	41,673	20,981	62,095	114,995	121,248	8,415	51,816	65,648	62,505	874,497
2022	86,228	62,668	44,860	50,686	42,514	50,473	43,335	21,573	63,761	118,247	123,213	8,891	53,919	68,212	64,657	903,237
2027	89,479	64,408	45,880	52,152	44,302	53,030	45,108	22,194	65,428	121,411	125,271	9,287	55,771	70,652	66,791	931,164
2032	92,374	66,097	46,865	53,441	45,757	55,127	46,730	22,675	67,049	124,324	127,244	9,543	57,300	72,903	68,595	956,024
2037	94,969	67,725	47,805	54,589	46,957	56,990	48,163	23,090	68,529	127,032	129,159	9,778	58,565	74,973	70,203	978,524
<b>Change 2017-2037</b>	<b>12,025</b>	<b>6,683</b>	<b>3,945</b>	<b>5,371</b>	<b>6,638</b>	<b>9,252</b>	<b>6,490</b>	<b>2,109</b>	<b>6,434</b>	<b>12,037</b>	<b>7,911</b>	<b>1,363</b>	<b>6,749</b>	<b>9,325</b>	<b>7,698</b>	<b>104,027</b>

Source: Experian Micromarketer (November 2016)

## Greater Norwich Town Centres and Retail Study 2017 Comparison Need Assessment

Greater Norwich zones

Table 2

### Survey Area Retail Expenditure Forecasts Per Capita (2014 prices) - Comparison Goods

	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9	Zone 10	Zone 11	Zone 12	Zone 13	Zone 14	Zone 15
2014	3,032	3,032	3,032	3,032	3,032	3,032	3,032	3,032	3,032	3,032	3,032	3,032	3,032	3,032	3,032
2017	3,513	3,010	3,390	4,136	4,369	4,092	4,173	4,025	3,788	3,195	3,390	3,742	4,117	3,352	3,740
<b>2017 Minus SFT at 13.8%</b>	<b>3,049</b>	<b>2,612</b>	<b>2,943</b>	<b>3,590</b>	<b>3,792</b>	<b>3,552</b>	<b>3,622</b>	<b>3,494</b>	<b>3,288</b>	<b>2,773</b>	<b>2,943</b>	<b>3,248</b>	<b>3,574</b>	<b>2,910</b>	<b>3,246</b>
2022	3,931	3,368	3,794	4,628	4,890	4,580	4,670	4,504	4,239	3,576	3,794	4,188	4,608	3,751	4,185
<b>2022 Minus SFT at 15.8%</b>	<b>3,310</b>	<b>2,836</b>	<b>3,195</b>	<b>3,897</b>	<b>4,117</b>	<b>3,856</b>	<b>3,932</b>	<b>3,793</b>	<b>3,569</b>	<b>3,011</b>	<b>3,195</b>	<b>3,526</b>	<b>3,880</b>	<b>3,159</b>	<b>3,524</b>
2027	4,592	3,935	4,433	5,407	5,712	5,350	5,456	5,263	4,952	4,178	4,433	4,893	5,383	4,383	4,889
<b>2027 Minus SFT at 16.1%</b>	<b>3,853</b>	<b>3,301</b>	<b>3,719</b>	<b>4,537</b>	<b>4,793</b>	<b>4,489</b>	<b>4,577</b>	<b>4,415</b>	<b>4,155</b>	<b>3,505</b>	<b>3,719</b>	<b>4,105</b>	<b>4,517</b>	<b>3,677</b>	<b>4,102</b>
2032	5,376	4,606	5,189	6,330	6,687	6,263	6,386	6,160	5,797	4,890	5,189	5,728	6,302	5,130	5,723
<b>2032 Minus SFT at 16.4%</b>	<b>4,494</b>	<b>3,851</b>	<b>4,338</b>	<b>5,292</b>	<b>5,590</b>	<b>5,236</b>	<b>5,339</b>	<b>5,150</b>	<b>4,846</b>	<b>4,088</b>	<b>4,338</b>	<b>4,788</b>	<b>5,268</b>	<b>4,289</b>	<b>4,785</b>
2037	6,293	5,392	6,074	7,410	7,827	7,331	7,476	7,211	6,786	5,724	6,074	6,705	7,376	6,006	6,700
<b>2037 Minus SFT at 16.5%</b>	<b>5,254</b>	<b>4,502</b>	<b>5,072</b>	<b>6,187</b>	<b>6,536</b>	<b>6,122</b>	<b>6,242</b>	<b>6,021</b>	<b>5,666</b>	<b>4,780</b>	<b>5,072</b>	<b>5,598</b>	<b>6,159</b>	<b>5,015</b>	<b>5,594</b>

Source: Experian Micromarketer, April 2016. Growth rates and allowance for SFT are derived from Experian Retail Planner 13, Figure 1a (for growth rates) / Figure 5 (for SFT)

Table 3

### Survey Area Retail Expenditure Forecasts (2014 prices)

	Zone 1 (£m)	Zone 2 (£m)	Zone 3 (£m)	Zone 4 (£m)	Zone 5 (£m)	Zone 6 (£m)	Zone 7 (£m)	Zone 8 (£m)	Zone 9 (£m)	Zone 10 (£m)	Zone 11 (£m)	Zone 12 (£m)	Zone 13 (£m)	Zone 14 (£m)	Zone 15 (£m)	Total (£m)
<b>2017</b>	252.9	159.5	129.1	176.7	152.9	169.6	150.9	73.3	204.2	318.9	356.8	27.3	185.2	191.0	202.9	<b>2,751.1</b>
<b>2022</b>	285.4	177.7	143.3	197.5	175.0	194.6	170.4	81.8	227.6	356.0	393.6	31.4	209.2	215.5	227.8	<b>3,086.9</b>
<b>2027</b>	344.8	212.6	170.6	236.6	212.3	238.0	206.5	98.0	271.9	425.5	465.9	38.1	251.9	259.8	274.0	<b>3,706.6</b>
<b>2032</b>	415.1	254.5	203.3	282.8	255.8	288.6	249.5	116.8	324.9	508.2	552.0	45.7	301.9	312.7	328.2	<b>4,440.0</b>
<b>2037</b>	499.0	304.9	242.4	337.7	306.9	348.9	300.6	139.0	388.3	607.2	655.1	54.7	360.7	376.0	392.7	<b>5,314.2</b>
<b>Change 2017-37</b>	<b>246.1</b>	<b>145.4</b>	<b>113.4</b>	<b>161.0</b>	<b>154.0</b>	<b>179.3</b>	<b>149.7</b>	<b>65.7</b>	<b>184.1</b>	<b>288.2</b>	<b>298.2</b>	<b>27.4</b>	<b>175.5</b>	<b>184.9</b>	<b>189.8</b>	<b>2,563.1</b>

Source: Tables 1 & 2













Greater Norwich Town Centres and Retail Study 2017  
**Comparison Need Assessment**

**Table 6a: Comparison goods planning commitments**

Proposed development	LPA	LPA planning application reference	Gross Comparison Floorspace (sq.m)	Net Comparison Floorspace (sq.m)	Assumed sales density (£/sqm net)	Average Turnover 2017 (£m)	Average Turnover 2022 (£m)	Average Turnover 2027 (£m)	Average Turnover 2032 (£m)	Average Turnover 2037 (£m)
<b>Norwich urban area commitments</b>										
Wickes, Hellesdon Hall Road / Sweet Briar Road, Norwich	Norwich City	15/01077/E	1,394	1,115	1,893	2.1	2.4	2.7	3.0	3.3
Sub-division of former Wickes unit, Drayton Road, Norwich (part to be occupied by Aldi)	Norwich City	14/01841/F and 15/01618/F	-1,649	-1,319	1,893	-2.5	-2.8	-3.1	-3.5	-3.9
Primark extension, Norwich city centre	Norwich City	16/00536/F	-	1,805	5,110	9.2	10.3	11.6	13.0	14.5
Sub-total for Norwich City	-	-	-	1,681	-	8.8	9.9	11.1	12.4	13.9
Postwick Hub, Broadland Gate	Broadland	2008173	1,700	1,360	2,000	2.7	3.0	3.4	3.8	4.3
North Sprowston and Old Catton urban extension	Broadland	20121516	-	1,800	-	11.7	13.1	14.7	16.5	18.5
Taverham, Fir Court Road 'Lifestyle Leisure Unit'	Broadland	20131175	-	1,904	5,476	10.4	11.7	13.1	14.7	16.4
Taverham, Fir Court Road supermarket	Broadland	20131175	-	836	8,409	7.0	7.9	8.8	9.9	11.1
Sub-total for Broadland	-	-	-	5,900	-	31.9	35.7	40.0	44.9	50.3
Overall total for Norwich urban area	-	-	-	7,561	-	40.7	45.6	51.1	57.3	64.2

## Greater Norwich Town Centres and Retail Study 2017 Comparison Need Assessment

**Table 6b: Existing comparison goods floorspace**

Centre/Store	Sequential location	LPA	Estimated comparison goods floorspace sq.m net
<b>Norwich urban area</b>			
Norwich City Centre	Town Centre	Norwich City	166,825
Cathedral Retail Park	Town Centre	Norwich City	4,008
Anglia Square District Centre	District Centre	Norwich City	13,568
Riverside District Centre	District Centre	Norwich City	11,608
Hall Road Retail Park	Out-of-Centre	Norwich City	10,832
Sweetbriar Retail Park	Out-of-Centre	Norwich City	6,937
Asda, Hall Road	District Centre	Norwich City	1,190
Asda, Hellesdon	Out-of-Centre	Norwich City	2,422
Sprowston Retail Park	Out-of-Centre	Broadland	12,383
Tesco Extra, Blue Boar Lane, Sprowston	Out-of-Centre	Broadland	2,164
B&Q, Boundary Road	Out-of-Centre	Broadland	9,730
Longwater Retail Park, Costessey	Out-of-Centre	South Norfolk	10,658
Next Home & Garden, Costessey	Out-of-Centre	South Norfolk	4,669
B&Q, Neatmarket	Out-of-Centre	South Norfolk	6,995
Non-food floorspace in other foodstores	-	-	6,147
<b>Total, Norwich Urban Area</b>			<b>270,136</b>

<b>Rural Broadland</b>			
Aylsham Town Centre	Town Centre	Broadland	1,895
Acle	Town Centre	Broadland	500
Reepham	Town Centre	Broadland	450
Non-food floorspace in foodstores	-	Broadland	460
<b>Total, Rural Broadland</b>			<b>3,305</b>

<b>Rural South Norfolk</b>			
Diss	Town Centre	South Norfolk	8,569
Harleston	Town Centre	South Norfolk	2,832
Wymondham	Town Centre	South Norfolk	5,084
Loddon	Town Centre	South Norfolk	350
Long Stratton	Town Centre	South Norfolk	800
Non-food floorspace in foodstores	-	South Norfolk	12,650
<b>Total, Rural South Norfolk</b>			<b>30,285</b>

Greater Norwich Town Centres and Retail Study 2017  
**Comparison Need Assessment**

**Table 7**  
**Greater Norwich Comparison Goods Need Sq M Net**

	NORWICH URBAN AREA COMPARISON GOODS					RURAL SOUTH NORFOLK COMPARISON GOODS					RURAL BROADLAND COMPARISON GOODS				
	2017	2022	2027	2032*	2037*	2017	2022	2027	2032*	2037*	2017	2022	2027	2032*	2037*
Total Available Expenditure (£m)	2,751.1	3,086.9	3,706.6	4,440.0	5,314.2	2,751.1	3,086.9	3,706.6	4,440.0	5,314.2	2,751.1	3,086.9	3,706.6	4,440.0	5,314.2
Market Share from Survey Area (%)	56	56	56	57	57	5	5	5	5	5	1	1	1	1	1
Total Spend (£m)	1,547.3	1,739.6	2,093.0	2,511.2	3,009.5	133.8	152.0	184.0	221.3	265.5	26.5	29.7	35.6	42.5	50.7
Existing Retail Floorspace (sq.m net)	270,136	270,136	270,136	270,136	270,136	30,285	30,285	30,285	30,285	30,285	3,305	3,305	3,305	3,305	3,305
Sales per sqm net £	5,728	6,280	7,016	7,822	8,534	4,417	4,842	5,410	6,032	6,580	8,025	8,799	9,829	10,959	11,956
Sales from Existing Floorspace (£m)	1,547.3	1,696.5	1,895.2	2,113.1	2,305.3	133.8	146.7	163.8	182.7	199.3	26.5	29.1	32.5	36.2	39.5
Sales from Commitments (£m)	0.0	45.6	51.1	57.3	64.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Residual Spending to support new floorspace (£m)	0.0	-2.6	146.6	340.8	640.0	0.0	5.4	20.2	38.7	66.2	0.0	0.6	3.1	6.3	11.2
Sales per sq m net in new shops (£)	8,000	8,772	9,799	10,925	11,919	6,000	6,544	7,137	7,783	8,489	5,000	5,453	5,947	6,486	7,074
<b>Capacity for new floorspace (sq.m net)</b>	<b>0</b>	<b>-291</b>	<b>14,958</b>	<b>31,192</b>	<b>53,700</b>	<b>0</b>	<b>819</b>	<b>2,833</b>	<b>4,969</b>	<b>7,800</b>	<b>0</b>	<b>107</b>	<b>518</b>	<b>969</b>	<b>1,586</b>
<b>Capacity for new floorspace (sq.m net, rounded)</b>	<b>0</b>	<b>-300</b>	<b>15,000</b>	<b>31,200</b>	<b>53,700</b>	<b>0</b>	<b>800</b>	<b>2,800</b>	<b>5,000</b>	<b>7,800</b>	<b>0</b>	<b>100</b>	<b>500</b>	<b>1,000</b>	<b>1,600</b>

Assumes growth in sales efficiency of 2.3% per annum to 2037 for Norwich urban area, and 1.75% per annum for Rural South Norfolk / Rural Broadland.

\*indicative forecasts, should be subject to further review throughout Local Plan period.

## Greater Norwich Town Centres and Retail Study 2017 Comparison Need Assessment

Greater Norwich zones

Table 8

Survey Area Retail Expenditure Forecasts Per Capita (2014 prices) - Comparison Goods - LOCALLY-DERIVED SFT FIGURES

	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9	Zone 10	Zone 11	Zone 12	Zone 13	Zone 14	Zone 15
2014	3,032	3,032	3,032	3,032	3,032	3,032	3,032	3,032	3,032	3,032	3,032	3,032	3,032	3,032	3,032
2017	3,513	3,010	3,390	4,136	4,369	4,092	4,173	4,025	3,788	3,195	3,390	3,742	4,117	3,352	3,740
<b>2017 Minus SFT at 25.3%</b>	<b>2,624</b>	<b>2,248</b>	<b>2,533</b>	<b>3,090</b>	<b>3,264</b>	<b>3,057</b>	<b>3,117</b>	<b>3,007</b>	<b>2,829</b>	<b>2,387</b>	<b>2,533</b>	<b>2,796</b>	<b>3,076</b>	<b>2,504</b>	<b>2,793</b>
2022	3,931	3,368	3,794	4,628	4,890	4,580	4,670	4,504	4,239	3,576	3,794	4,188	4,608	3,751	4,185
<b>2022 Minus SFT at 27.9%</b>	<b>2,834</b>	<b>2,428</b>	<b>2,736</b>	<b>3,337</b>	<b>3,525</b>	<b>3,302</b>	<b>3,367</b>	<b>3,248</b>	<b>3,056</b>	<b>2,578</b>	<b>2,736</b>	<b>3,020</b>	<b>3,322</b>	<b>2,705</b>	<b>3,017</b>
2027	4,592	3,935	4,433	5,407	5,712	5,350	5,456	5,263	4,952	4,178	4,433	4,893	5,383	4,383	4,889
<b>2027 Minus SFT at 28.2%</b>	<b>3,297</b>	<b>2,825</b>	<b>3,183</b>	<b>3,883</b>	<b>4,102</b>	<b>3,842</b>	<b>3,917</b>	<b>3,779</b>	<b>3,556</b>	<b>2,999</b>	<b>3,183</b>	<b>3,513</b>	<b>3,865</b>	<b>3,147</b>	<b>3,511</b>
2032	5,376	4,606	5,189	6,330	6,687	6,263	6,386	6,160	5,797	4,890	5,189	5,728	6,302	5,130	5,723
<b>2032 Minus SFT at 28.5%</b>	<b>3,844</b>	<b>3,293</b>	<b>3,710</b>	<b>4,526</b>	<b>4,781</b>	<b>4,478</b>	<b>4,566</b>	<b>4,405</b>	<b>4,145</b>	<b>3,496</b>	<b>3,710</b>	<b>4,095</b>	<b>4,506</b>	<b>3,668</b>	<b>4,092</b>
2037	6,293	5,392	6,074	7,410	7,827	7,331	7,476	7,211	6,786	5,724	6,074	6,705	7,376	6,006	6,700
<b>2037 Minus SFT at 28.6%</b>	<b>4,493</b>	<b>3,850</b>	<b>4,337</b>	<b>5,290</b>	<b>5,589</b>	<b>5,234</b>	<b>5,338</b>	<b>5,149</b>	<b>4,845</b>	<b>4,087</b>	<b>4,337</b>	<b>4,787</b>	<b>5,267</b>	<b>4,288</b>	<b>4,784</b>

Source: Experian Micromarketer, April 2016. Growth rates derived from Experian Retail Planner 13, Figure 1a. SFT rate at 2017 is average comparison goods SFT for survey area, based on household survey results, and this figure is then grown in line with SFT rates at Figure 5 of Experian Retail Planner 13.

Table 9

Survey Area Retail Expenditure Forecasts (2014 prices) - LOCALLY-DERIVED SFT FIGURES

	Zone 1 (£m)	Zone 2 (£m)	Zone 3 (£m)	Zone 4 (£m)	Zone 5 (£m)	Zone 6 (£m)	Zone 7 (£m)	Zone 8 (£m)	Zone 9 (£m)	Zone 10 (£m)	Zone 11 (£m)	Zone 12 (£m)	Zone 13 (£m)	Zone 14 (£m)	Zone 15 (£m)	Total (£m)
<b>2017</b>	217.6	137.2	111.1	152.1	131.6	145.9	129.9	63.1	175.7	274.5	307.1	23.5	159.4	164.4	174.6	<b>2,367.6</b>
<b>2022</b>	244.4	152.2	122.7	169.1	149.9	166.7	145.9	70.1	194.9	304.9	337.1	26.8	179.1	184.5	195.1	<b>2,643.3</b>
<b>2027</b>	295.0	182.0	146.0	202.5	181.7	203.7	176.7	83.9	232.6	364.2	398.7	32.6	215.6	222.3	234.5	<b>3,172.0</b>
<b>2032</b>	355.1	217.7	173.9	241.9	218.8	246.9	213.4	99.9	277.9	434.7	472.1	39.1	258.2	267.4	280.7	<b>3,797.4</b>
<b>2037</b>	426.7	260.7	207.3	288.8	262.4	298.3	257.1	118.9	332.0	519.2	560.1	46.8	308.4	321.5	335.8	<b>4,544.1</b>
<b>Change 2017-37</b>	<b>209.1</b>	<b>123.5</b>	<b>96.2</b>	<b>136.7</b>	<b>130.8</b>	<b>152.4</b>	<b>127.2</b>	<b>55.8</b>	<b>156.3</b>	<b>244.7</b>	<b>253.1</b>	<b>23.3</b>	<b>149.1</b>	<b>157.1</b>	<b>161.2</b>	<b>2,176.5</b>

Source: Tables 1 & 8

Greater Norwich Town Centres and Retail Study 2017  
**Comparison Need Assessment**

**Table 10**  
**Greater Norwich Comparison Goods Need - LOCAL SFT SCENARIO**

	NORWICH URBAN AREA COMPARISON GOODS						RURAL SOUTH NORFOLK COMPARISON GOODS						RURAL BROADLAND COMPARISON GOODS				
	2017	2022	2027	2032*	2037*		2017	2022	2027	2032*	2037*		2017	2022	2027	2032*	2037*
Total Available Expenditure (£m)	2,367.6	2,643.3	3,172.0	3,797.4	4,544.1	2,367.6	2,643.3	3,172.0	3,797.4	4,544.1	2,367.6	2,643.3	3,172.0	3,797.4	4,544.1		
Market Share from Survey Area (%)	56	56	56	57	57	5	5	5	5	5	1	1	1	1	1		
Total Spend (£m)	1,331.6	1,489.6	1,791.1	2,147.7	2,573.4	115.1	130.2	157.5	189.3	227.0	22.8	25.4	30.4	36.4	43.4		
Existing Retail Floorspace (sq.m net)	270,136	270,136	270,136	270,136	270,136	30,285	30,285	30,285	30,285	30,285	3,305	3,305	3,305	3,305	3,305		
Sales per sqm net £	4,929	5,405	6,038	6,732	7,344	3,801	4,167	4,656	5,191	5,663	6,906	7,572	8,459	9,432	10,289		
Sales from Existing Floorspace (£m)	1,331.6	1,460.0	1,631.0	1,818.5	1,983.9	115.1	126.2	141.0	157.2	171.5	22.8	25.0	28.0	31.2	34.0		
Sales from Commitments (£m)	0.0	45.6	51.1	57.3	64.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		
Residual Spending to support new floorspace (£m)	0.0	-16.0	108.9	271.9	525.3	0.0	4.0	16.5	32.1	55.5	0.0	0.4	2.5	5.2	9.4		
Sales per sq m net in new shops (£)	8,000	8,772	9,799	10,925	11,919	6,000	6,544	7,137	7,783	8,489	5,000	5,453	5,947	6,486	7,074		
Capacity for new floorspace (sq.m net)	0	-1,829	11,116	24,886	44,072	0	604	2,314	4,124	6,540	0	69	417	799	1,326		
Capacity for new floorspace (sq.m net, rounded)	0	-1,800	11,100	24,900	44,100	0	600	2,300	4,100	6,500	0	100	400	800	1,300		

Assumes growth in sales efficiency of 2.3% per annum to 2037 for Norwich urban area, and 1.75% per annum for Rural South Norfolk / Rural Broadland.

\*indicative forecasts, should be subject to further review throughout Local Plan period.



An **APLEONA** company

Appendix II  
Convenience  
goods need  
tables

# Greater Norwich Town Centres & Retail Study 2017

## Convenience Need Assessment

Greater Norwich zones

**Table 1**  
**Survey Area Population Forecasts**

	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9	Zone 10	Zone 11	Zone 12	Zone 13	Zone 14	Zone 15	Total
<b>2017</b>	82,944	61,042	43,860	49,218	40,319	47,738	41,673	20,981	62,095	114,995	121,248	8,415	51,816	65,648	62,505	<b>874,497</b>
<b>2022</b>	86,228	62,668	44,860	50,686	42,514	50,473	43,335	21,573	63,761	118,247	123,213	8,891	53,919	68,212	64,657	<b>903,237</b>
<b>2027</b>	89,479	64,408	45,880	52,152	44,302	53,030	45,108	22,194	65,428	121,411	125,271	9,287	55,771	70,652	66,791	<b>931,164</b>
<b>2032</b>	92,374	66,097	46,865	53,441	45,757	55,127	46,730	22,675	67,049	124,324	127,244	9,543	57,300	72,903	68,595	<b>956,024</b>
<b>2037</b>	94,969	67,725	47,805	54,589	46,957	56,990	48,163	23,090	68,529	127,032	129,159	9,778	58,565	74,973	70,203	<b>978,524</b>
<b>Change 2017-2037</b>	<b>12,025</b>	<b>6,683</b>	<b>3,945</b>	<b>5,371</b>	<b>6,638</b>	<b>9,252</b>	<b>6,490</b>	<b>2,109</b>	<b>6,434</b>	<b>12,037</b>	<b>7,911</b>	<b>1,363</b>	<b>6,749</b>	<b>9,325</b>	<b>7,698</b>	<b>104,027</b>

Source:

Experian Micromarketer (October 2016)

# Greater Norwich Town Centres & Retail Study 2017

## Convenience Need Assessment

Greater Norwich zones

Table 2

Survey Area Retail Expenditure Forecasts Per Capita (2014 prices) - Convenience Goods

	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9	Zone 10	Zone 11	Zone 12	Zone 13	Zone 14	Zone 15
2014	2,143	1,967	2,081	2,237	2,344	2,228	2,209	2,282	2,280	2,079	2,132	2,324	2,336	2,085	2,204
2017	2,084	1,913	2,024	2,175	2,279	2,166	2,148	2,218	2,216	2,021	2,072	2,259	2,272	2,027	2,142
<b>2017 W SFT</b>	<b>2,017</b>	<b>1,852</b>	<b>1,959</b>	<b>2,105</b>	<b>2,206</b>	<b>2,096</b>	<b>2,079</b>	<b>2,147</b>	<b>2,145</b>	<b>1,957</b>	<b>2,006</b>	<b>2,187</b>	<b>2,199</b>	<b>1,963</b>	<b>2,074</b>
2022	2,061	1,892	2,001	2,151	2,254	2,142	2,124	2,194	2,192	1,999	2,050	2,234	2,247	2,005	2,119
<b>2022 W SFT</b>	<b>1,976</b>	<b>1,814</b>	<b>1,919</b>	<b>2,063</b>	<b>2,162</b>	<b>2,054</b>	<b>2,037</b>	<b>2,104</b>	<b>2,102</b>	<b>1,917</b>	<b>1,966</b>	<b>2,143</b>	<b>2,154</b>	<b>1,923</b>	<b>2,032</b>
2027	2,067	1,897	2,007	2,157	2,261	2,148	2,131	2,201	2,199	2,005	2,056	2,241	2,253	2,011	2,125
<b>2027 W SFT</b>	<b>1,970</b>	<b>1,808</b>	<b>1,913</b>	<b>2,056</b>	<b>2,155</b>	<b>2,047</b>	<b>2,031</b>	<b>2,097</b>	<b>2,095</b>	<b>1,911</b>	<b>1,959</b>	<b>2,136</b>	<b>2,147</b>	<b>1,917</b>	<b>2,025</b>
2032	2,077	1,907	2,017	2,168	2,272	2,159	2,142	2,212	2,210	2,015	2,066	2,252	2,265	2,021	2,136
<b>2032 W SFT</b>	<b>1,972</b>	<b>1,810</b>	<b>1,915</b>	<b>2,058</b>	<b>2,156</b>	<b>2,049</b>	<b>2,032</b>	<b>2,099</b>	<b>2,097</b>	<b>1,912</b>	<b>1,961</b>	<b>2,137</b>	<b>2,149</b>	<b>1,918</b>	<b>2,027</b>
2037	2,088	1,916	2,028	2,179	2,284	2,170	2,152	2,223	2,221	2,025	2,077	2,264	2,276	2,031	2,146
<b>2037 W SFT</b>	<b>1,977</b>	<b>1,815</b>	<b>1,920</b>	<b>2,064</b>	<b>2,163</b>	<b>2,055</b>	<b>2,038</b>	<b>2,105</b>	<b>2,103</b>	<b>1,918</b>	<b>1,966</b>	<b>2,144</b>	<b>2,155</b>	<b>1,924</b>	<b>2,033</b>

Source: Experian Micromarketer, October 2016. Growth rates and allowance for SFT are derived from Experian Retail Planner 13, Figure 1a (for growth rates) / Figure 5 (for SFT)

Table 3

Survey Area Retail Expenditure Forecasts (2014 prices)

	Zone 1 (£m)	Zone 2 (£m)	Zone 3 (£m)	Zone 4 (£m)	Zone 5 (£m)	Zone 6 (£m)	Zone 7 (£m)	Zone 8 (£m)	Zone 9 (£m)	Zone 10 (£m)	Zone 11 (£m)	Zone 12 (£m)	Zone 13 (£m)	Zone 14 (£m)	Zone 15 (£m)	Total (£m)
<b>2017</b>	167.3	113.0	85.9	103.6	89.0	100.1	86.7	45.1	133.2	225.0	243.2	18.4	113.9	128.8	129.6	<b>1,782.9</b>
<b>2022</b>	170.4	113.7	86.1	104.6	91.9	103.7	88.3	45.4	134.0	226.7	242.2	19.1	116.2	131.2	131.4	<b>1,804.7</b>
<b>2027</b>	176.3	116.5	87.8	107.2	95.5	108.6	91.6	46.5	137.1	232.0	245.4	19.8	119.8	135.4	135.3	<b>1,854.7</b>
<b>2032</b>	182.1	119.6	89.7	110.0	98.7	113.0	95.0	47.6	140.6	237.8	249.5	20.4	123.1	139.8	139.0	<b>1,905.9</b>
<b>2037</b>	198.3	129.8	96.9	119.0	107.2	123.7	103.7	51.3	152.2	257.3	268.2	22.1	133.3	152.3	150.7	<b>2,065.9</b>
<b>Change 2017-37</b>	<b>31.0</b>	<b>16.8</b>	<b>11.0</b>	<b>15.3</b>	<b>18.3</b>	<b>23.6</b>	<b>17.0</b>	<b>6.3</b>	<b>19.0</b>	<b>32.3</b>	<b>25.0</b>	<b>3.7</b>	<b>19.4</b>	<b>23.5</b>	<b>21.1</b>	<b>283.0</b>

Source: Tables 1 & 2













Greater Norwich Town Centres & Retail Study 2017  
Convenience Need Assessment

**Table 6: Trading performance assessment of existing convenience goods floorspace**

		Total floorspace (sq.m net)	Net Convenience Ratio (%)	Net Convenience Floorspace (sq m)	Company Average Sales Density (£ per sq m net)	Company Average Turnover (£m)	Household survey-derived turnover (£m)	Difference from company average turnover (£m)
<b>Norwich city centre stores</b>								
Other stores, Norwich City Centre	City Centre	6,278	95%	5,964	-	-	-	-
<b>District/Local centres</b>								
Morrisons, Riverside	District Centre	3,670	95%	3,487	12,722	44.4	43.5	-0.9
Waitrose, Eaton Centre	District Centre	2,716	90%	2,444	12,429	30.4	35.0	4.7
Asda, Hall Road	District Centre	3,967	70%	2,777	13,210	36.7	35.3	-1.4
Aldi, Larkman Lane	District Centre	790	85%	672	9,602	6.4	16.4	9.9
Aldi, Sproxton Road	District Centre	790	85%	672	9,602	6.4	28.6	22.1
Aldi, Plumstead Road	District Centre	790	85%	672	9,602	6.4	14.6	8.2
Lidl, Drayton Road	District Centre	625	85%	531	3,487	1.9	7.5	5.7
Iceland, Anglia Square	District Centre	472	100%	472	7,235	3.4	4.8	1.4
Royal Bowthorpe, Bowthorpe Main Centre, Wendene	District Centre	2,081	85%	1,769	7,000	12.4	7.1	-5.2
Lidl, Copenhagen Way (Aylsham Road)	Local Centre	1,260	85%	1,071	3,487	3.7	6.5	2.8
<b>Other stores</b>								
Sainsbury's, Brazen Gate	Edge of Centre	3,427	75%	2,570	12,053	31.0	30.0	-1.0
Asda, Drayton High Road, Hellesdon	Out of Centre	5,383	55%	2,961	13,210	39.1	38.2	-0.9
<b>Sub-total, Norwich City Council area</b>		<b>32,249</b>		<b>26,060</b>		<b>222.2</b>	<b>267.5</b>	<b>45.3</b>
<b>South Norfolk area stores</b>								
<b>Norwich urban area stores</b>								
Tesco, Harford Bridge, Norwich	Out of centre [Norwich Urban Area]	3,809	75%	2,857	11,497	32.8	40.0	7.1
Sainsbury's, Longwater, Norwich	Out of centre [Norwich Urban Area]	4,610	65%	2,997	12,053	36.1	50.1	14.0
<b>Sub-total, South Norfolk - Norwich urban area</b>		<b>8,419</b>		<b>5,853</b>		<b>69.0</b>	<b>90.1</b>	<b>21.2</b>
<b>Diss stores</b>								
Aldi, Mere Street, Diss	Town Centre	900	85%	765	9,602	7.3	24.5	17.1
Morrisons, Victoria Road, Diss	Edge of Centre	3,433	85%	2,918	12,722	37.1	45.0	7.9
Tesco Superstore, Victoria Road, Diss	Edge of Centre	2,825	75%	2,119	11,497	24.4	25.6	1.2
<b>Sub-total, Diss stores</b>		<b>7,158</b>		<b>5,802</b>		<b>68.8</b>	<b>95.1</b>	<b>26.2</b>
<b>Harleston stores</b>								
Budgens, Bullock Fair Close, Harleston	Edge of Centre	743	95%	706	7,741	5.5	6.3	0.8
Co-Op, Market Place, Harleston	Edge of Centre	500	100%	500	7,741	3.9	0.8	-3.1
Co-Op, London, Road, Harleston	Edge of Centre	500	100%	500	7,741	3.9	2.1	-1.8
<b>Sub-total, Harleston stores</b>		<b>1,743</b>		<b>1,706</b>		<b>7,741</b>	<b>13.2</b>	<b>9.1</b>
<b>Wymondham stores</b>								
Co-Op, Market Place, Wymondham	Town Centre	300	100%	300	7,741	2.3	4.5	2.2
Waitrose, Norwich Road, Wymondham	Out-of-Centre [Rural South Norfolk]	2,400	80%	1,920	12,429	23.9	17.0	-6.9
Morrisons, Postmill Close, Wymondham	Out-of-Centre [Rural South Norfolk]	2,202	70%	1,541	12,722	19.6	32.9	13.3
<b>Sub-total, Wymondham stores</b>		<b>4,902</b>		<b>3,761</b>		<b>12,176</b>	<b>45.8</b>	<b>54.4</b>
<b>Other stores</b>								
Co-Op, Church Plain, Loddon	Town Centre	96	100%	96	7,741	0.7	7.9	7.1
Co-Op, The Street, Long Stratton	Town Centre	800	95%	760	7,741	5.9	10.8	5.0
Budgens, The Street, Poringland	Out of centre [Rural South Norfolk]	525	100%	525	7,741	4.1	5.5	1.4
<b>Sub-total, other stores</b>		<b>1,421</b>		<b>1,381</b>		<b>7,741</b>	<b>10.7</b>	<b>24.2</b>
<b>Broadband area stores</b>								
<b>Norwich urban area stores</b>								
Sainsbury's, Pound Lane, Dussindale	District Centre	4,407	70%	3,085	12,053	37.2	28.8	-8.4
Morrisons, The Piddocks, Sprowston	District Centre	2,000	70%	1,400	12,722	17.8	13.8	-4.0
Tesco Extra, Blue Boar Lane, Sprowston	Out of centre	6,182	65%	4,018	11,497	46.2	53.8	7.6
Tesco, Fakenham Road, Drayton	Out of centre	1,750	75%	1,313	11,497	15.1	17.0	1.9
<b>Sub-total, Norwich urban area</b>		<b>14,339</b>		<b>9,816</b>		<b>116.3</b>	<b>113.4</b>	<b>-2.9</b>
<b>Rural Broadland</b>								
Co-Op, Aclu	In-centre	300	100%	300	7,741	2.3	7.2	4.8
Budgens, Aclu	Out of centre	556	100%	556	7,741	4.3	6.1	1.8
Budgens, Norwich Road, Aylsham	In-centre	637	100%	637	7,741	4.9	2.7	-2.2
Co-Op, Market Place, Aylsham	In-centre	157	100%	157	7,741	1.2	2.1	0.9
Tesco, Aylsham	Out of centre	2,300	80%	1,840	11,497	21.2	20.5	-0.6
Co-Op, Horstord	Out of centre	200	100%	200	7,741	1.5	5.3	3.7
<b>Sub-total, Rural Broadland</b>		<b>4,150</b>		<b>3,690</b>		<b>35.5</b>	<b>43.9</b>	<b>8.4</b>
<b>(Total for Norwich urban area main stores)</b>								
		55,007	-	41,729	9,765	407.5	471.0	63.5

Greater Norwich Town Centres & Retail Study 2017  
**Convenience Need Assessment**

Sales eff 0.30%

**Table 6: Convenience goods planning commitments**

Proposed development	LPA	LPA planning application reference	Gross floorspace (sq.m)	Net floorspace (sq.m)	Convenience goods net floorspace (sq.m)	Assumed sales density (£/sqm net)	Average Turnover 2017 (£m)	Average Turnover 2022 (£m)	Average Turnover 2027 (£m)	Average Turnover 2032 (£m)	Average Turnover 2037 (£m)
<b>Norwich urban area commitments</b>											
Aldi, Drayton Road, Norwich (former Wickes)	Norwich City	14/01841/F	1,620	1,296	1,037	11.552	12.0	12.2	12.3	12.5	12.7
Aldi, Hall Road, Norwich	Norwich City	15/01314/F	-	1,254	1,003	11.552	11.6	11.8	11.9	12.1	12.3
Lidl, Aylsham Road, Norwich (net additional floorspace following closure of Copenhagen Way store - sales area 846 sq.m)	Norwich City	16/00606/F	-	844	675	8.661	5.8	5.9	6.0	6.1	6.2
<b>Sub-total for Norwich City</b>	-	-	-		<b>2,715</b>	-	<b>29.4</b>	<b>29.9</b>	<b>30.3</b>	<b>30.8</b>	<b>31.2</b>
Taverham, Fir Court Road supermarket	Broadland	20131175	-	-	1,951	14,210	27.7	28.1	28.6	29.0	29.4
Postwick Hub, Broadland Gate	Broadland	20081773	500	400	400	-	2.0	2.0	2.1	2.1	2.1
North Sprowston and Old Catton urban extension	Broadland	20121516	-	2,256	2,256	-	13.0	13.2	13.4	13.6	13.8
<b>Sub-total for Broadland</b>	-	-	-		<b>4,607</b>	-	<b>42.7</b>	<b>43.4</b>	<b>44.0</b>	<b>44.7</b>	<b>45.4</b>
<b>Overall total for Norwich urban area</b>	-	-	-		<b>7,322</b>		<b>72.1</b>	<b>73.2</b>	<b>74.3</b>	<b>75.4</b>	<b>76.6</b>
<b>South Norfolk Rural</b>											
Lidl, Farrier Close, Wymondham	South Norfolk	2016/2599			1,434	1,145	6.845	7.8	8.0	8.1	8.2
<b>Sub-total for South Norfolk Rural</b>	-	-	-	-	<b>1,145</b>	-	<b>7.8</b>	<b>8.0</b>	<b>8.1</b>	<b>8.2</b>	<b>8.3</b>

Assumes growth in sales efficiency of 0.3% per annum to 2037 (source: Experian Retail Planner 14)

Source: local planning authority planning application monitoring

## Greater Norwich Town Centres & Retail Study 2017 Convenience Need Assessment

**Table 8: Summary of quantitative convenience goods need for Norwich urban area**

	2017	2022	2027	2032*	2037*
A) Residents Spending in Norwich main stores (£m)	490.1	497.1	512.1	527.5	573.1
B) Existing main stores floorspace in Norwich (sq.m net)	41,729	41,729	41,729	41,729	41,729
C) Sales per sq.m net £	11,745	11,286	11,457	11,630	11,805
D) Sales from existing floorspace (£m)	490.1	471.0	478.1	485.3	492.6
E) Sales from committed floorspace (£m)	0.0	73.2	74.3	75.4	76.6
F) Residual spending to support new convenience goods floorspace (£m)	0.0	-47.1	-40.3	-33.2	3.9
G) Sales per sq.m net in new shops (£) <i>Based on large store format</i>	12,000	12,181	12,365	12,551	12,741
<b>H) Capacity for new floorspace (sq.m net)</b>	<b>0</b>	<b>-3,870</b>	<b>-3,258</b>	<b>-2,645</b>	<b>304</b>
<b>I) Capacity for new floorspace (sq.m net, rounded)</b>	<b>0</b>	<b>-3,900</b>	<b>-3,300</b>	<b>-2,600</b>	<b>300</b>

Assumes growth in sales efficiency of 0.3% per annum to 2033 (source: Experian Retail Planner 14)

\*indicative forecasts, should be subject to further review throughout Local Plan period.

Note 1 — above capacity forecasts are for new foodstores only — excludes turnover of local/specialist convenience goods stores.

Note 2 — This is capacity for Norwich urban area, including those parts of Norwich which fall within Broadland & South Norfolk authority areas

## Greater Norwich Town Centres & Retail Study 2017 Convenience Need Assessment

**Table 9a: Summary of quantitative convenience goods need for Diss**

	2017	2022	2027	2032*	2037*
A) Residents Spending in Diss main stores (£m)	95.1	97.1	100.3	103.2	111.8
B) Existing main stores floorspace in Diss (sq.m net)	5,802	5,802	5,802	5,802	5,802
C) Sales per sq.m net £	16,386	11,864	12,043	12,224	12,409
D) Sales from existing floorspace (£m)	95.1	68.8	69.9	70.9	72.0
E) Sales from committed floorspace (£m)	0.0	0.0	0.0	0.0	0.0
F) Residual spending to support new convenience goods floorspace (£m)	0.0	28.3	30.4	32.2	39.8
G) Sales per sq.m net in new shops (£) <i>Based on large store format</i>	12,000	12,181	12,365	12,551	12,741
H) Capacity for new floorspace (sq.m net)	<b>0</b>	<b>2,322</b>	<b>2,459</b>	<b>2,569</b>	<b>3,122</b>
I) Capacity for new floorspace (sq.m net, rounded)	<b>0</b>	<b>2,300</b>	<b>2,500</b>	<b>2,600</b>	<b>3,100</b>

Assumes growth in sales efficiency of 0.3% per annum to 2037 (source: Experian Retail Planner 14)

\*indicative forecasts, should be subject to further review throughout Local Plan period.

Note — above capacity forecasts are for new foodstores only — excludes turnover of local/specialist convenience goods stores.

## Greater Norwich Town Centres & Retail Study 2017 Convenience Need Assessment

**Table 9b: Summary of quantitative convenience goods need for Harleston**

	2017	2022	2027	2032*	2037*
A) Residents Spending in Harleston main stores (£m)	9.1	9.4	9.8	10.1	10.9
B) Existing main stores floorspace in Harleston (sq.m net)	1,706	1,706	1,706	1,706	1,706
C) Sales per sq.m net £	5,356	7,741	7,858	7,976	8,097
D) Sales from existing floorspace (£m)	9.1	13.2	13.4	13.6	13.8
E) Sales from committed floorspace (£m)	0.0	0.0	0.0	0.0	0.0
F) Residual spending to support new convenience goods floorspace (£m)	0.0	-3.8	-3.6	-3.6	-2.9
G) Sales per sq.m net in new shops (£) <i>Based on large store format</i>	12,000	12,181	12,365	12,551	12,741
H) Capacity for new floorspace (sq.m net)	0	-311	-293	-283	-229
I) Capacity for new floorspace (sq.m net, rounded)	0	-300	-300	-300	-200

Assumes growth in sales efficiency of 0.3% per annum to 2037 (source: Experian Retail Planner 14)

\*indicative forecasts, should be subject to further review throughout Local Plan period.

Note — above capacity forecasts are for new foodstores only — excludes turnover of local/specialist convenience goods stores.

## Greater Norwich Town Centres & Retail Study 2017 Convenience Need Assessment

**Table 9c: Summary of quantitative convenience goods need for Wymondham**

	2017	2022	2027	2032*	2037*
A) Residents Spending in Wymondham main stores (£m)	54.4	56.1	58.6	60.8	66.5
B) Existing main stores floorspace in Wymondham (sq.m net)	3,761	3,761	3,761	3,761	3,761
C) Sales per sq.m net £	14,455	12,176	12,359	12,546	12,735
D) Sales from existing floorspace (£m)	54.4	45.8	46.5	47.2	47.9
E) Sales from committed floorspace (£m)	0.0	8.0	8.1	8.2	8.3
F) Residual spending to support new convenience goods floorspace (£m)	0.0	2.4	4.0	5.4	10.3
G) Sales per sq.m net in new shops (£) <i>Based on large store format</i>	12,000	12,181	12,365	12,551	12,741
H) Capacity for new floorspace (sq.m net)	<b>0</b>	<b>193</b>	<b>323</b>	<b>432</b>	<b>806</b>
I) Capacity for new floorspace (sq.m net, rounded)	<b>0</b>	<b>200</b>	<b>300</b>	<b>400</b>	<b>800</b>

Assumes growth in sales efficiency of 0.3% per annum to 2037 (source: Experian Retail Planner 14)

\*indicative forecasts, should be subject to further review throughout Local Plan period.

Note — above capacity forecasts are for new foodstores only — excludes turnover of local/specialist convenience goods stores.

## Greater Norwich Town Centres & Retail Study 2017 Convenience Need Assessment

Table 9d: Summary of quantitative convenience goods need for rural South Norfolk

	2017	2022	2027	2032*	2037*
A) Residents Spending in main stores (£m)	24.2	25.1	26.1	27.1	29.5
B) Existing main stores floorspace (sq.m net)	1,381	1,381	1,381	1,381	1,381
C) Sales per sq.m net £	17,539	7,741	7,858	7,976	8,097
D) Sales from existing floorspace (£m)	24.2	10.7	10.9	11.0	11.2
E) Sales from committed floorspace (£m)	0.0	0.0	0.0	0.0	0.0
F) Residual spending to support new convenience goods floorspace (£m)	0.0	14.4	15.3	16.0	18.3
G) Sales per sq.m net in new shops (£) <i>Based on large store format</i>	12,000	12,181	12,365	12,551	12,741
H) Capacity for new floorspace (sq.m net)	0	1,179	1,234	1,278	1,437
I) Capacity for new floorspace (sq.m net, rounded)	0	1,200	1,200	1,300	1,400

Assumes growth in sales efficiency of 0.3% per annum to 2037 (source: Experian Retail Planner 14)

\*indicative forecasts, should be subject to further review throughout Local Plan period.

Note — above capacity forecasts are for new foodstores only — excludes turnover of local/specialist convenience goods stores.

## Greater Norwich Town Centres & Retail Study 2017 Convenience Need Assessment

**Table 9e: Summary of quantitative convenience goods need for South Norfolk**

	2017	2022	2027	2032*	2037*
A) Residents Spending in main stores (£m)	182.8	187.7	194.7	201.1	218.6
B) Existing main stores floorspace (sq.m net)	12,650	12,650	12,650	12,650	12,650
<b>C) Capacity for new floorspace (sq.m net)</b>	<b>0</b>	<b>3,383</b>	<b>3,723</b>	<b>3,996</b>	<b>5,136</b>
<b>D) Capacity for new floorspace (sq.m net, rounded)</b>	<b>0</b>	<b>3,400</b>	<b>3,700</b>	<b>4,000</b>	<b>5,100</b>

Assumes growth in sales efficiency of 0.3% per annum to 2037 (source: Experian Retail Planner 14)

\*indicative forecasts, should be subject to further review throughout Local Plan period.

Note 1 — above capacity forecasts are for new foodstores only — excludes turnover of local/specialist convenience goods stores.

Note 2 — figures above are sum of Tables 9a to 9d inclusive.

## Greater Norwich Town Centres & Retail Study 2017 Convenience Need Assessment

Table 10a: Summary of quantitative convenience goods need for other Aylsham

	2017	2022	2027	2032*	2037*
A) Residents Spending in main stores (£m)	25.3	25.5	26.2	26.8	28.9
B) Existing main stores floorspace (sq.m net)	2,634	2,634	2,634	2,634	2,634
C) Sales per sq.m net £	9,620	10,365	10,521	10,680	10,841
D) Sales from existing floorspace (£m)	25.3	27.3	27.7	28.1	28.6
E) Sales from committed floorspace (£m)	0.0	0.0	0.0	0.0	0.0
F) Residual spending to support new convenience goods floorspace (£m)	0.0	-1.8	-1.5	-1.4	0.3
G) Sales per sq.m net in new shops (£) <i>Based on large store format</i>	12,000	12,181	12,365	12,551	12,741
H) Capacity for new floorspace (sq.m net)	0	-146	-125	-108	27
I) Capacity for new floorspace (sq.m net, rounded)	0	-100	-100	-100	0

Assumes growth in sales efficiency of 0.3% per annum to 2037 (source: Experian Retail Planner 14)

\*indicative forecasts, should be subject to further review throughout Local Plan period.

Note — above capacity forecasts are for new foodstores only — excludes turnover of local/specialist convenience goods stores.

## Greater Norwich Town Centres & Retail Study 2017 Convenience Need Assessment

Table 10a: Summary of quantitative convenience goods need for rural Broadland

	2017	2022	2027	2032*	2037*
A) Residents Spending in main stores (£m)	18.5	18.7	19.3	19.8	21.5
B) Existing main stores floorspace (sq.m net)	1,056	1,056	1,056	1,056	1,056
C) Sales per sq.m net £	17,547	7,741	7,858	7,976	8,097
D) Sales from existing floorspace (£m)	18.5	8.2	8.3	8.4	8.6
E) Sales from committed floorspace (£m)	0.0	0.0	0.0	0.0	0.0
F) Residual spending to support new convenience goods floorspace (£m)	0.0	10.6	11.0	11.4	13.0
G) Sales per sq.m net in new shops (£) <i>Based on large store format</i>	12,000	12,181	12,365	12,551	12,741
H) Capacity for new floorspace (sq.m net)	0	868	889	909	1,017
I) Capacity for new floorspace (sq.m net, rounded)	0	900	900	900	1,000

Assumes growth in sales efficiency of 0.3% per annum to 2037 (source: Experian Retail Planner 14)

\*indicative forecasts, should be subject to further review throughout Local Plan period.

Note — above capacity forecasts are for new foodstores only — excludes turnover of local/specialist convenience goods stores.

## Greater Norwich Town Centres & Retail Study 2017 Convenience Need Assessment

**Table 9e: Summary of quantitative convenience goods need for Broadland**

	2017	2022	2027	2032*	2037*
A) Residents Spending in main stores (£m)	43.9	44.3	45.5	46.6	50.4
B) Existing main stores floorspace (sq.m net)	3,690	3,690	3,690	3,690	3,690
<b>C) Capacity for new floorspace (sq.m net)</b>	<b>0</b>	<b>722</b>	<b>763</b>	<b>801</b>	<b>1,044</b>
<b>D) Capacity for new floorspace (sq.m net, rounded)</b>	<b>0</b>	<b>700</b>	<b>800</b>	<b>800</b>	<b>1,000</b>

Assumes growth in sales efficiency of 0.3% per annum to 2037 (source: Experian Retail Planner 14)

\*indicative forecasts, should be subject to further review throughout Local Plan period.

Note 1 — above capacity forecasts are for new foodstores only — excludes turnover of local/specialist convenience goods stores.

Note 2 — figures above are sum of Tables 10a to 10b.